

# BSides Brisbane

BSides Brisbane was born from a desire to give back to the local Brisbane security community.

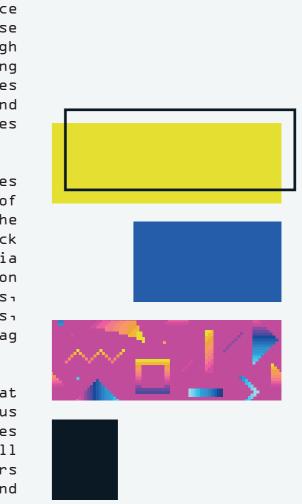
In running the conference again this year, we promise to continue to deliver high quality content, while keeping the audience and attendees engaged. We promote a safe and engaging space for all attendees to have fun.

In the last few years, BSides Brisbane has seen hundreds of attendees walk through the doors, with fantastic feedback directly and on social media highlighting an appreciation for the quality presentations, networking opportunities, and unique capture the flag events throughout.

We hope to entice repeat attendance from the previous events, encourage new faces to come along, and as well as welcome community members who would usually not attend these kinds of events.



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## The story of Security BSides

BSides is a community driven framework for building events for and by information security community members. The goal is to expand the spectrum of conversation beyond the traditional confines of space and time. It creates opportunities for individuals to both present and participate in an intimate atmosphere that encourages collaboration. It is an intense event with discussions, demos, and interaction from participants. It is where conversations for the next-big-thing are happening.



**Paul** - Bypassing WAF for fun & profit! Joanna - Magecart and Memery **Cole** - State of Product Security



Sponsorship Benefits

The information security community continues to grow, and with it the size and number of BSides events.







As a sponsor of BSides Brisbane, you'll have the opportunity to increase your brand's recognition and awareness among the Brisbane security community. It gives you the ability to stay in touch with the local security industry by providing targeted and direct audience engagement.

In addition to marketing to the broader security community and including our sponsors in continued social media conversation, BSides Brisbane allows you to connect directly with the security practitioners who write about, discuss, recommend, and implement security products and services.

Sponshorship Options

Holdy & Lukasz

10% discount on all packages for return sponsors from previous BSides Brisbane events!

| Sponsorship Tiers – Comparison                 | Platinum<br>¢l0,000 | Diamond<br>\$7,000 | Gold<br>≑5,000 | Silver<br>¢2,000 | Bronze<br>¢l,000 |
|--|---------------------|--------------------|----------------|------------------|------------------|
| Total Options Available                        | l                   | 2                  | 4              | 10               | -                |
| Remaining                                      |                     | 2                  | 4              | 10               | -                |
| Tickets Included                               | 5                   | 5                  | 5              | 2                | 2                |
| Repeat shoutout by MC during the conference    | $\checkmark$        | $\checkmark$       | -              | -                | -                |
| Shoutout by MC at end of the conference        | $\checkmark$        | $\checkmark$       | $\checkmark$   | $\checkmark$     | √                |
| Logo on website - Front page                   | $\checkmark$        | -                  | -              | -                | -                |
| Logo on website - Sponsor's page               |                     | $\checkmark$       | $\checkmark$   | $\checkmark$     | √                |
| Banner space in main foyer                     | $\checkmark$        | $\checkmark$       | -              | -                | -                |
| Table space available in main foyer (BY0)      | √                   | _                  | _              | _                | _                |
| Space within printed schedule - Full page      |                     | _                  | -              | _                | _                |
| Space within printed schedule - Half page      |                     | $\checkmark$       | -              | _                | _                |
| Space within printed schedule - Quarter page   | -                   | _                  | $\checkmark$   | _                | _                |
| Merch space within attendee 'goodie bags'      | $\checkmark$        | $\checkmark$       | $\checkmark$   | $\checkmark$     | √                |
| Sticker/merch (free) space on front counter    | √                   | √                  | √              | √                | √                |
| Listed in sponsors section in printed schedule |                     | $\checkmark$       | $\checkmark$   | $\checkmark$     | $\checkmark$     |
| Individual item discounts from next page       | 20%                 | 15%                | 10%            | 5%               | -                |



Intelligence

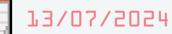
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# Individual Sponsorship Items

The following items are key in delivery of BSides Brisbane and are available as separate items to the above. You can couple packs above with these items for discounts.

| Item                 | Description  | Inclusion  |
|----------------------|--|--|
| Electronic<br>Badge  | Electronic badge design and<br>build for 500 delegates.  | Electronic badge design and B<br>500 delegates.  |
| Venue                | Help us out through<br>financing the venue and AV<br>hire  | 2 banners displayed inside th<br>(BY0), includes Bronze pack f   |
| IoT<br>Village       | Extension of our IoT<br>village to be that next<br>level of awesome.<br>Consumer grade IoT devices<br>as well as industrial<br>control systems | Prime banner placement at the<br>includes Bronze pack from abo   |
| Networking<br>Events | Bar tab at pre conference<br>networking event and access<br>to &UT Room Three Sixty for<br>BSides Brisbane after party                         | Food and drinks package for g<br>(after party only), banner ar<br>placement options, shoutout a<br>after party, includes Bronze<br>above |
| TShirts              | We (or you) can design and<br>print shirts or hoodies for<br>up to 500 delegates.  | Sponor logo/name in prominent<br>location, includes Bronze pac<br>above  |
| Coffee               | Coffee cart(s) for<br>delivering caffeine to<br>delegates on arrival   | Signage at entry to conference<br>shoutout from MC   |
| Villages             | Design your own village -<br>hardware, software, blue<br>team, red team - we're<br>keen!   | Build a custom setup, include<br>sign placement in venue, MC s<br>includes Bronze pack from abo  |
| Prizes               | Primary CTF and other event<br>prizes to be given out on<br>the day  | Shoutouts from the MC and you<br>will be on the website  |
|                      |  |  |





sponsorship@bsidesbrisbane.com

## Photos by Doc Dave Oforensicdave

|  | Cost             |
|--|------------------|
| uild for                               | \$8,000          |
| e venue<br>rom above                   | \$7,000          |
| village¬<br>ve                         | \$4,000          |
| uests<br>d merch<br>t the<br>pack from | \$5 <b>,</b> 000 |
| k from                                 | \$7,000          |
| Рı                                     | \$3,000          |







es banner/ shoutoutı

ur logo

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**Develop** connections friendships, and network with different industry professionals.

### Brand placement & awareness

Depending on the level of sponsorship you select you may receive brand placement at some or all the following: t-shirts signage/lanyards1 lunch sessions, or attendee badges. Creative and custom events is not within their branding may be arranged including transportation, banners, and podcast interviews.

### Stay in touch with the industry

BSides enables its supporters and participants to identify and connect with industry leaders and voices. Participants represent the social networking of security.

They are the people you want to engage and solicit feedback from and who will give a voice to your conversation.

## Big fish, small pond

For some, sponsoring large price range, leaving them with no ability to communicate their message. At BSides we leave no one out. Sponsorship comes in all sizes and this community atmosphere brings together active and engaged participants who want to listen. As a sponsor you can be heard and share your message to an active and attentive audience.

